

Sound Seal Announces Sale to Management and Hamilton Robinson Capital Partners

AGAWAM, MA – United Process, Inc. (operating under the trade name Sound Seal), a leading designer and fabricator of acoustical and noise control solutions for industrial and architectural applications, announced today that it has sold the business to management and an investor group led by Hamilton Robinson Capital Partners. Sound Seal will remain an independent company with continued ownership by the retiring founders. The new company will be named Sound Seal, Inc. and all employees will continue their unmatched commitment to quality, performance and responsiveness.

Sound Seal is a leading manufacturer of commercial and architectural acoustic noise control products and offers a wide product selection to the sound proofing industry. The architectural and flooring divisions provide solutions for interiors and the Industrial division provides solutions for community noise, construction noise and in-plant noise abatement. Sound Seal brands include: Industrial, Impacta, Woodtrends and Sound Quality.

Chris Lund, Partner at Hamilton Robinson stated, "We find that Sound Seal's culture, products, financial performance and focus on delivering world-class solutions is a very powerful combination. We are thrilled to support Sound Seal's management team in their purchase of the company and to partner with Joe Lupone as he leads the company as CEO in its next phase of growth and development.

Joe Lupone, newly appointed CEO of Sound Seal explained, "Sound Seal is a great company and I am proud to be leading the organization as we transition to a new capital structure and unlock our growth potential for years to come. The relationship with employees, suppliers and customers, so carefully nurtured over thirty-four years of business is Sound Seal's basis of success. That philosophy and practice will not change."

Dave Gilbert, General Manager of Sound Seal shares his enthusiasm, "With this new partnership, and the unwavering dedication of our employees, Sound Seal will continue its commitment to our customers with an experienced business leader and a like-minded investment partner to guide us in our continued growth. We are also flattered that the retiring founders, Barry Lyons and Rich Mulcahy, will maintain an ownership stake in the company as a demonstration of their confidence in our employees and the new ownership team."

About Hamilton Robinson

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. For over 25 years, Hamilton Robinson has maintained its singular focus on this dynamic market to become a leading resource for equity capital and growth strategies for small businesses.